



Investment Intentions Survey 2018

Investors set to increase allocations to real estate in 2018

Real estate sector is expected to see an influx of €50.0 billion plus of capital in 2018 with investors across the globe increasing their real estate allocations.

The global Investment Intentions Survey provides insights into the expected trends in the non-listed real estate investment industry in 2018.

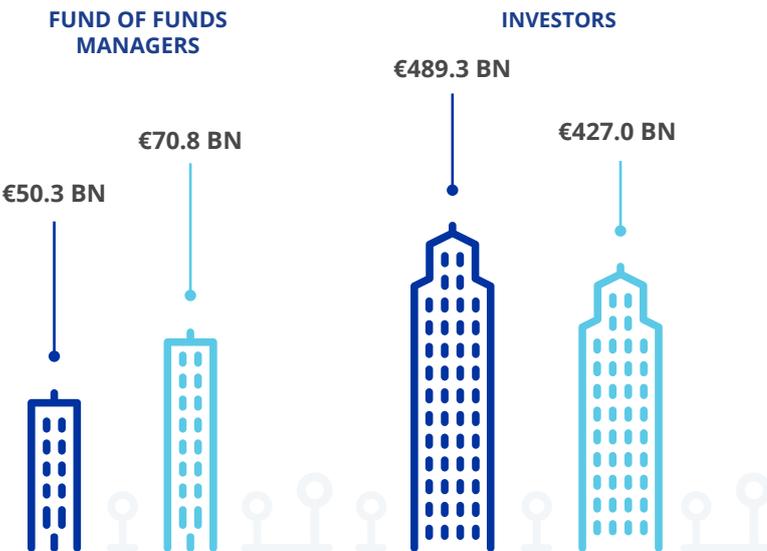
Investment intentions is a joint project between INREV, ANREV and PREA.

320 INVESTORS, FUND OF FUNDS MANAGERS, FUND MANAGERS RESPONDED FROM

27 COUNTRIES ACROSS EUROPE, NORTH AMERICA AND ASIA PACIFIC

Total real estate assets under management

2017 2018



Number of participants

2017 2018

INVESTORS

119 2017 **107** 2018

FUND OF FUNDS MANAGERS

11 2017 **7** 2018

FUND MANAGERS

184 2017 **206** 2018

Domicile of participants

NORTH AMERICA

108

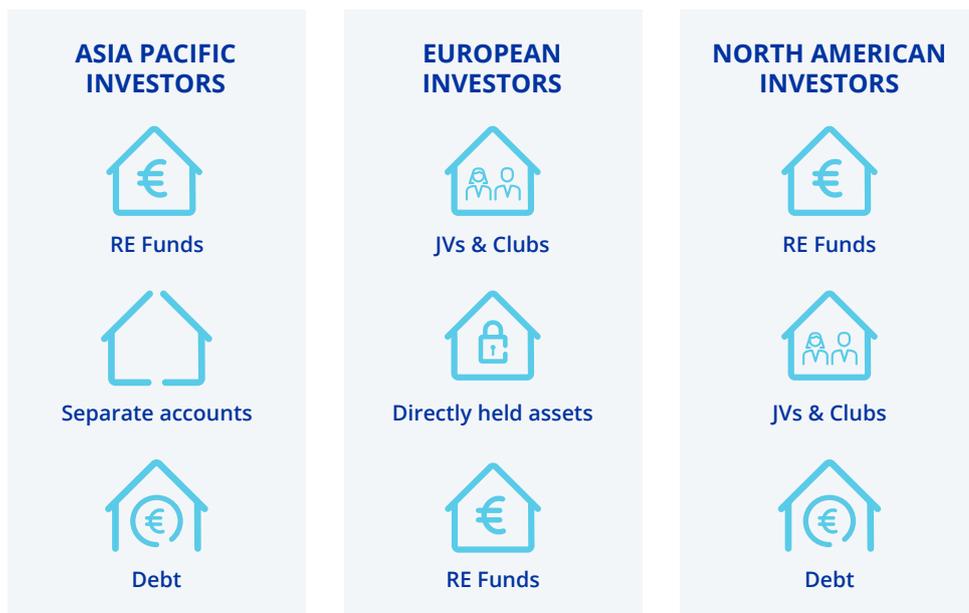
EUROPE

142

ASIA PACIFIC

70

Access to market



A look at Europe

The UK, France and Germany continue to occupy the top three spots for the most preferred investment destinations within Europe.

On a country / sector level France office, UK office and Germany office are ranked top three.

Investment style wise, value added continues to dominate. Half of investors see it as being the most attractive in risk and return terms.

Other highlights in the full report include most preferred sectors and strategies.

The full results are available to members at [inrev.org/research](https://www.inrev.org/research)