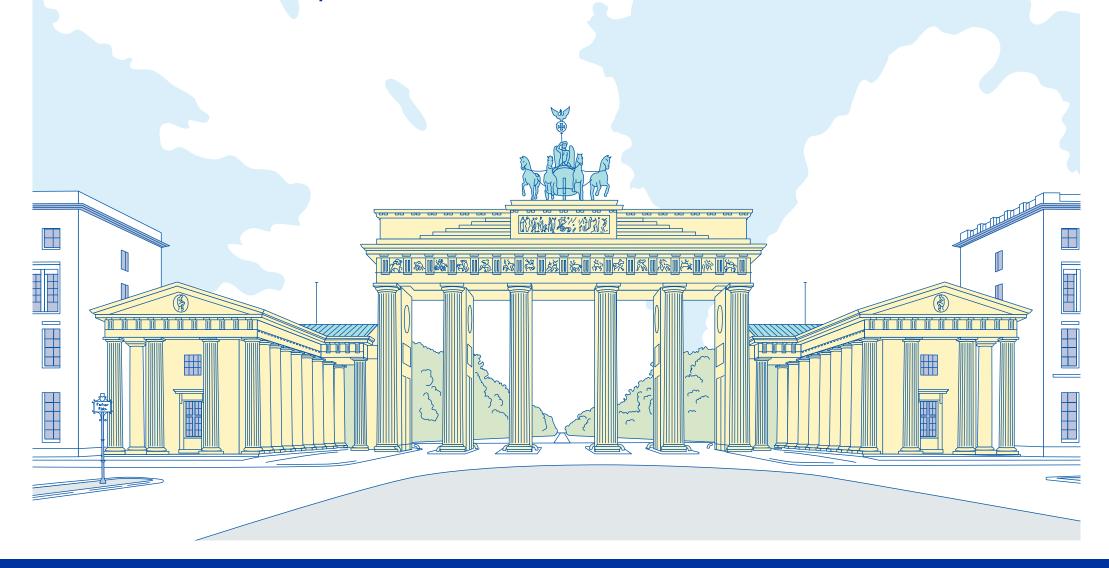
### **Annual Conference 2024**

Berlin, 22–24 April





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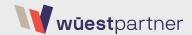












**Welcome dinner** 

Gala dinner











# Monday 22 April

12:00	Conference registration open at the InterContinental Berlin
13:00	Welcome lunch – Investor Only Seminar By invitation only
14:30	Investor Only Seminar By invitation only
18:30	End of Investor Only Seminar
19:00	Welcome dinner at the InterContinental Berlin Open for all delegates





Day 1, Tuesday 23 April

# **Building on foundations: learning to adapt** to the changing investing landscape

09:00	Welcome Lonneke Löwik, CEO, INREV
09:15	Opening remarks Greg Clark, Conference moderator
09:30	Rate race: strategies to navigate the high interest rate economy Keynote presentation by Anatole Kaletsky, Economist and financial journalist
10:15	History repeats itself: what have we learned from the past?  Setting the scene by Isabelle Scemama, Global Head, AXA IM Alts  Panel discussion moderated by Madeleine Cosgrave, Non-Executive Director, Landsec  Robin Goodchild, Retired Chartered Surveyor and Property Strategist, Former Global Research Strategist, LaSalle IM  Anne Kavanagh, CEO, Telford Homes  Isabelle Scemama
11:05	Coffee break
11:50	The power of scale Keynote interview with Bruce Flatt, CEO, Brookfield Asset Management Interviewed by Caroline Daniel, Journalist, political commentator and former Editor of FT Weekend





Day 1, Tuesday 23 April

12:30	Lending legacies: tactics for refinancing and managing distress  Panel discussion moderated by Sabina Reeves, Chief Economist & Head of Insights & Intelligence, CBRE Investment Managemen  • Michael Shields, EMEA Head of Real Estate, Head of International Clients Real Estate, ING  • Christian Stracke, President, Global Head of Credit Research, PIMCO  • Marc Mogull, Chairman, Chief Investment Officer, Investment Committee Chairman, PineBridge Benson Elliot  • Henri Vuong, Executive Director, Head of Debt Investment Research, PGIM Real Estate
13:15	Lunch
14:45	Continental contrasts: real estate investing in the global landscape Investor panel moderated by Thomas Brown, Partner, LGT Capital Partners  • Jo McNamara, Executive Vice President Europe and Asia, Oxford Properties  • Peter Morgan, Head of Real Estate, PFA  • Roger Baumann, COO Global Real Estate and Head Product Development, Zurich Insurance Company
15:30	Rising tensions: understand the impact of conflict around the world Keynote presentation by General Sir Mark Carleton-Smith, former Chief of the General Staff, British Army
16:15	End programme day 1
16:30 —	Research and Performance Measurement
17:30	<ul> <li>Professional Standards</li> <li>Tax and Regulations</li> </ul>
18:00	Start evening programme





### Day 2, Wednesday 24 April

09:00	Berlin briefing: geopolitics through the German lens Keynote presentation by Peter Altmaier, Former German Minister for Economy and Energy and former Minister for Finance
09:45	Breaking ground: using innovation in land ownership to solve the housing crisis Panel discussion moderated by Greg Clark  • Graeme Craig, Director & Chief Executive, Places for London  • Bill Hughes, Global Head of Real Assets, Legal & General Investment Management  • Brenna O'Roarty, Executive Director, RHL Strategic Solutions  • Jürgen Bruns-Berentelg, Former CEO, HafenCity Hamburg
10:30	Coffee break
11:15	Family ties Keynote interview with Jeff Hines and Laura Hines-Pierce Interviewed by Andrea Carpenter, Director of Diversity Talks Real Estate
12:00	From spaces to experience: how to align real estate with the demands of modern occupiers Panel discussion moderated by Greg Clark  Neil Shelton, Chief Strategy Office, GXO  Enrico Sanna, CEO, The Office Group  Chris Igwe, President, Chris Igwe International
12:45	The winning mentality: effective leadership lessons from the pitch Sarina Wiegman, Headcoach England Women's Football team
13:30	Closing lunch
14:30	End





### **Locations**

Conference, accommodation and Welcome dinner

#### **InterContinental Berlin**

Budapester Str. 2 10787 Berlin +49 30 260 20



Gala dinner

#### **Bolle Festsäle**

Alt-Moabit 98 10559 Berlin +49 30 214 80 100





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