

# Annual Conference 2024

Berlin, 22–24 April





# Sponsors

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Headline



Support



REALTERM



Welcome dinner

Gala dinner





# Programme

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*Monday 22 April*

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- 12:00 **Conference registration open at the InterContinental Berlin**
- 13:00 **Welcome lunch – Investor Only Seminar**  
By invitation only
- 14:30 **Investor Only Seminar**  
By invitation only
- 18:30 **End of Investor Only Seminar**
- 19:00 **Welcome dinner at the InterContinental Berlin**  
Open for all delegates



# Programme

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*Day 1, Tuesday 23 April*

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## Building on foundations: learning to adapt to the changing investing landscape

- 09:00**      **Welcome**  
Lonneke Löwik, CEO, INREV
- 09:15**      **Opening remarks**  
Greg Clark, Conference moderator
- 09:30**      **Rate race: strategies to navigate the high interest rate economy**  
Keynote presentation by Anatole Kaletsky, Economist and financial journalist
- 10:15**      **History repeats itself: what have we learned from the past?**  
Setting the scene by Isabelle Scemama, Global Head, AXA IM Alts  
Panel discussion moderated by Madeleine Cosgrave, Non-Executive Director, Landsec
- Robin Goodchild, Retired Chartered Surveyor and Property Strategist, Former Global Research Strategist, LaSalle IM
  - Anne Kavanagh, CEO, Telford Homes
  - Isabelle Scemama
- 11:05**      **Coffee break**
- 11:50**      **The power of scale**  
Keynote interview with Bruce Flatt, CEO, Brookfield Asset Management  
Interviewed by Caroline Daniel, Journalist, political commentator and former Editor of FT Weekend



# Programme

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*Day 1, Tuesday 23 April*

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- 12:30**      **Lending legacies: tactics for refinancing and managing distress**  
Panel discussion moderated by Sabina Reeves, Chief Economist & Head of Insights & Intelligence, CBRE Investment Management
- Michael Shields, EMEA Head of Real Estate, Head of International Clients Real Estate, ING
  - Christian Stracke, President, Global Head of Credit Research, PIMCO
  - Marc Mogull, Chairman, Chief Investment Officer, Investment Committee Chairman, PineBridge Benson Elliot
  - Henri Vuong, Executive Director, Head of Debt Investment Research, PGIM Real Estate
- 13:15**      **Lunch**
- 14:45**      **Continental contrasts: real estate investing in the global landscape**  
Investor panel moderated by Thomas Brown, Partner, LGT Capital Partners
- Jo McNamara, Executive Vice President Europe and Asia, Oxford Properties
  - Peter Morgan, Head of Real Estate, PFA
  - Roger Baumann, COO Global Real Estate and Head Product Development, Zurich Insurance Company
- 15:30**      **Rising tensions: understand the impact of conflict around the world**  
Keynote presentation by General Sir Mark Carleton-Smith, former Chief of the General Staff, British Army
- 16:15**      **End programme day 1**
- 16:30**      **Open house break outs**  
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- Research and Performance Measurement
- 17:30**      **Professional Standards**  
• Tax and Regulations
- 18:00**      **Start evening programme**



# Programme

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*Day 2, Wednesday 24 April*

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- 09:00**      **Berlin briefing: geopolitics through the German lens**  
Keynote presentation by Peter Altmaier, Former German Minister for Economy and Energy and former Minister for Finance
- 09:45**      **Breaking ground: using innovation in land ownership to solve the housing crisis**  
Panel discussion moderated by Greg Clark
- Graeme Craig, Director & Chief Executive, Places for London
  - Bill Hughes, Global Head of Real Assets, Legal & General Investment Management
  - Brenna O’Roarty, Executive Director, RHL Strategic Solutions
  - Jürgen Bruns-Berentelg, Former CEO, HafenCity Hamburg
- 10:30**      **Coffee break**
- 11:15**      **Family ties**  
Keynote interview with Jeff Hines and Laura Hines-Pierce  
Interviewed by Andrea Carpenter, Director of Diversity Talks Real Estate
- 12:00**      **From spaces to experience: how to align real estate with the demands of modern occupiers**  
Panel discussion moderated by Greg Clark
- Neil Shelton, Chief Strategy Office, GXO
  - Enrico Sanna, CEO, The Office Group
  - Chris Igwe, President, Chris Igwe International
- 12:45**      **The winning mentality: effective leadership lessons from the pitch**  
Sarina Wiegman, Headcoach England Women’s Football team
- 13:30**      **Closing lunch**
- 14:30**      **End**



# Locations

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**Conference,  
accommodation and  
Welcome dinner**



**Gala dinner**

## **InterContinental Berlin**

Budapester Str. 2  
10787 Berlin  
+49 30 260 20

## **Bolle Festsäle**

Alt-Moabit 98  
10559 Berlin  
+49 30 214 80 100



# Contact

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