

02 July 2024, Copenhagen

Both accomodation at the hotel and the group dinner are included in the course fee.

Brasserie Kontrast Tietgensgade 39 1704 København Denmark

academy@inrev.org +31 (0)20 235 86 02 www.inrev.org 19:00 Group dinner



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08:45 Registration

Copenhagen Marriott Hotel
Kalvebod Brygge 5
1560 København, Denmark

09:00 Course introduction

Course objectives

Christian Delaire, Independent Board Member (course leader)

academy@inrev.org +31 (0)20 235 86 02 www.inrev.org 09:30 Monitoring an existing portfolio

- What are the organisational choices to manage an indirect portfolio?
- As an investor, how close do you need to be to your investments?
- Asset versus portfolio level
- Risk management and managing style drift

Andrew Strachan, Senior Investment Manager – Indirect Investments, PIMCO Prime Real Estate

10:15 Reporting and day-to-day operational management

- Day-to-day operational management
- · Needs and demands of reporting
- Standard reporting tools, e.g. INREV SDDS
- Managing deviations from expectations
- Benchmarking and comparison with market indices

Sander Veltman, Senior Portfolio Manager – International Real Estate, Achmea Investment Management



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11:30 Buy, sell and hold process

- · Performance benchmarking
- Sustainability benchmarking
- Forward looking analytics and analysis
- Other factors

Marteen Jennen, Senior Director - Strategist Private Real Estate, PGGM Investments

12:15 Governance: role of the investor and best practices

- Appropriate governance for different structures
- Key LPAC issues and challenges
- How to make JV's function
- Key learning points / best practice

Neil Harris, Head of Real Estate, Private Markets, UBS Wealth Management International

13:00 **Lunch**



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14:00 Liquidity and secondary trading considerations

Copenhagen Marriott Hotel Kalvebod Brygge 5 1560 København, Denmark · Liquidity for Open End Funds in uncertain times

Secondary market trading

Marianne Hemon-Laurens, Deputy Fund Manager, LaSalle Encore+, LaSalle Investment Management

academy@inrev.org +31 (0)20 235 86 02 www.inrev.org 14:45 Case study including a coffee break

16:15 Straight talking: Q&A session

Neil Harris, Head of Real Estate, Private Markets, UBS Wealth Management International & Christiane Eckert, Head of Real Estate, PBU

17:00 Wrap-up

17:15 **End**