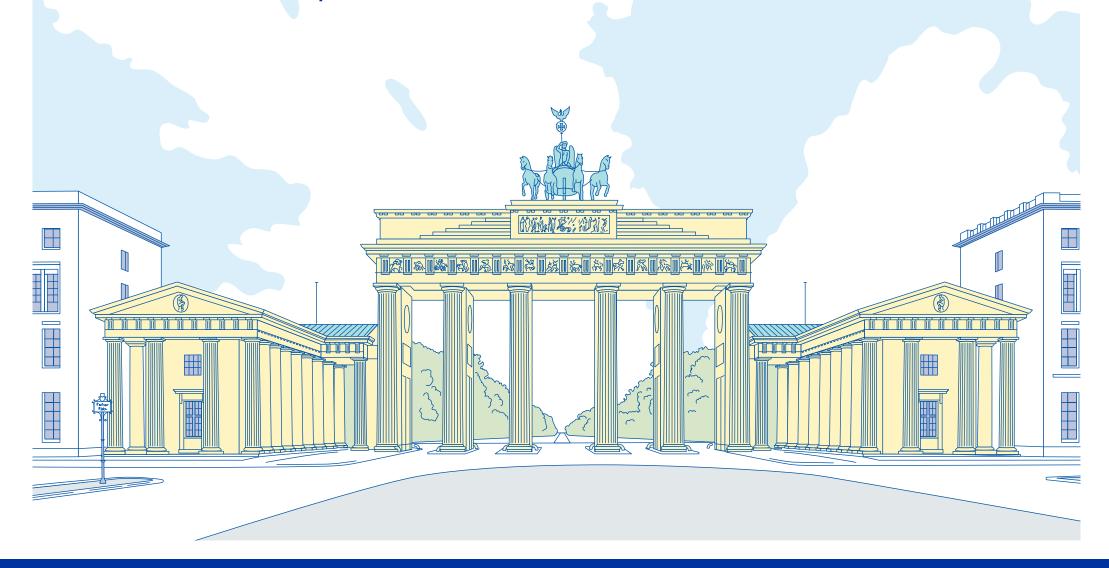
Annual Conference 2024

Berlin, 22–24 April





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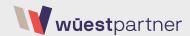








REALTERM



Welcome dinner

Gala dinner











Monday 22 April

12:00	Conference registration open at the InterContinental Berlin
13:00	Welcome lunch – Investor Only Seminar By invitation only
14:30	Investor Only Seminar By invitation only
18:30	End of Investor Only Seminar
19:00	Welcome dinner at the InterContinental Berlin Open for all delegates





Day 1, Tuesday 23 April

Building new foundations: learning to adapt to the changing investing landscape

09:00	Welcome Lonneke Löwik, CEO, INREV
09:15	Opening remarks Greg Clark, Conference moderator
09:30	Rate race: strategies to navigate the high interest rate economy Keynote presentation by Anatole Kaletsky, Economist and financial journalist
10:00	History repeats itself: what have we learned from the past? Setting the scene by Isabelle Scemama, Global Head, AXA IM Alts
	Panel discussion moderated by Madeleine Cosgrave, Non-Executive Director, Landsec • Robin Goodchild, Retired Chartered Surveyor and Property Strategist, Former Global Research Strategist, LaSalle IM • Anna Kavanagh, CEO, Telford Homes • Isabelle Scemama
11:00	Coffee break
11:45	The power of scale Keynote interview with Bruce Flatt, CEO, Brookfield Asset Management



Interviewed by Caroline Daniel, Journalist, political commentator and former Editor of FT Weekend



Day 1, Tuesday 23 April

12:30	Lending legacies: tactics for refinancing and managing distress Panel discussion moderated by Sabina Reeves, Chief Economist & Head of Insights & Intelligence, CBRE Investment Management • Michael Shields, EMEA Head of Real Estate, Head of International Clients Real Estate, ING • Christian Stracke, President, Global Head of Credit Research, PIMCO Other panellist to be confirmed
13:15	Lunch
13:45	Continental contrasts: finding value in the global investing landscape Investor panel moderated by Thomas Brown, Partner, LGT Capital Partners • Jo McNamara, Executive Vice President Europe and Asia, Oxford Properties • Peter Morgan, Head of Real Estate, PFA Other panellist to be confirmed
15:30	Rising tensions: understand the impact of conflict around the world Keynote presentation by General Sir Mark Carleton-Smith, former Chief of the General Staff, British Army
16:15	End programme day 1
16:30 — 17:30	Open House Break Outs Research and Performance Measurement Professional Standards Tax and Regulations
18:15	Start evening programme





Day 2, Wednesday 24 April

09:30	Berlin briefing: geopolitics through the German lens Keynote presentation by Peter Altmaier, Former German Minister for Economy and Energy and former Minister for Finance
10:15	Breaking ground: using innovation in land ownership to solve the housing crisis Panel discussion moderated by Greg Clark Panelists to be confirmed
10:45	Coffee break
11:30	Family ties Keynote interview with Jeff Hines and Laura Hines-Pierce Interviewed by Andrea Carpenter, Director of Diversity Talks Real Estate
12:15	From spaces to experience: how to align real estate with the demands of modern occupiers Panel discussion moderated by Greg Clark Panelists to be confirmed
12:45	The winning mentality: effective leadership lessons from the pitch Sarina Wiegman, Headcoach England Women's Football team
13:15	Closing lunch
14:30	End





Locations

Conference, accommodation and Welcome dinner

InterContinental Berlin

Budapester Str. 2 10787 Berlin +49 30 260 20



Gala dinner

Bolle Festsäle

Alt-Moabit 98 10559 Berlin +49 30 214 80 100





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