



Operational real estate and platform investing course

19 March 2024, London

●
Hyatt Regency Blackfriars
19 New Bridge St
EC4V 6DB
London, UK

●
training@inrev.org
+31 (0)20 235 86 02
www.inrev.org

08:30

Registration and welcome coffee

09:00

Course introduction

- Course programme and learning objectives
- Introduction course participants
- What is operational real estate?
- Benefits of investing in operational real estate vehicles
- Key players and sectors

Austin Mitchell, Head of Equity Capital Markets, Lendlease (course leader)

09:45

Overview of the merits and characteristics of operational real estate investments

- Evaluating risk and return in operational sectors
- Accessing operational real estate through fund structures

Nicole Mitchell, Head of Real Estate Strategy and Policy, Macfarlanes

10:30

Operational real estate platforms in practice I: student housing

- Drivers
- Platforms and players
- Investment characteristics
- Role of the operator
- Choice of platform model

Marc Sampietro, Living Operations Director for Spain and Italy, Hines



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11:00

Coffee break

11:30

Operational real estate platforms in practice II: life science

- Drivers
- Platforms and players
- Investment characteristics
- Role of the operator
- Choice of model

John O'Driscoll, Global Co-Head Real Estate, AXA IM Alts

12:00

Evolving governance and practices: how do managers need to adapt for operational real estate?

- Vehicle governance and conflicts of interest
- Further considerations and pressure points
- Fee structures

Thomas Kallenbrunnen, Managing Director, GARBE Institutional Capital

13:00

Lunch

14:00

The institutional investor's perspective on operational real estate and platform investing

Panel discussion moderated by Austin Mitchell, Head of Equity Capital Markets, Lendlease

- Susan Deng, Associate Portfolio Manager, Property, Aware Super

Other panel members to be confirmed



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14:45

Coffee break

15:00

Case study

Mike Bessell, European Research Strategist, Invesco Real Estate

17:00

Course wrap-up

Austin Mitchell, Head of Equity Capital Markets, Lendlease

17:15

End