



Effective due diligence course

01 October 2025, Frankfurt

JW Marriott Hotel
Thurn-und-Taxis-Platz 2
60313 Frankfurt am Main

academy@inrev.org
+31 (0)20 235 86 02
www.inrev.org

08:30 **Registration and welcome coffee**

09:00 **Course introduction**

- Welcome and course objectives
- Programme
- Introduction course participants
- Introduction to case study

Alex Tilson, Managing Director – International Business Development, Praemia REIM (course leader)

09:30 **The due diligence process from the investor's perspective**

- How to organise an effective process
- Investment philosophy
- Selection criteria and alignment of interest
- Analysing track records
- Challenges and future trends

Yno van Haaster, Director, Multi Manager Solutions Alternatives, Columbia Threadneedle Investments

10:30 **Coffee break**

11:00 **The due diligence process from the manager's perspective**

- Preparation for due diligence: examples of INREV DDQ's
- Managing and mapping the process
- Examples of challenges and transparency

Ilkka Tomperi, Partner and COO, CapMan



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11:45

How to incorporate environmental and social factors

- ESG due diligence: process
- Key factors to review: checklist
- Examples of current challenges and trends

Peer Petersen, Net Zero Lead, Real Estate & Private Markets, UBS Asset Management

12:30

Lunch

13:45

The role of risk management and operational due diligence

- The role of risk management in the due diligence process
- Key risks and how to identify them
- How to assess a manager's capability to manage and mitigate risks
- How to organise an operational due diligence

Goffe Jensma, Principal, Investment Risk Management, Operational Due Diligence, PGGM

14:30

Legal due diligence

- Overview of the process, roles and responsibilities
- Key issues including distributions, governance and exits
- Latest developments and trends

Clare Baker, Partner, Linklaters

15:15

Coffee break



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Case study discussion

Alex Tilson

17:00

Course wrap-up by course leader

17:15

End