



# INREV Finance and Operations Seminar 2023

11 October 2023 - London

Wednesday  
11 October 2023

## Biltmore Hotel Mayfair

44 Grosvenor Square  
London W1K 2HP  
United Kingdom

[events@inrev.org](mailto:events@inrev.org)  
+31 (0)20 235 86 02  
[www.inrev.org](http://www.inrev.org)

**Special thanks to our  
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**CBRE**  
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**Attendees are invited to join a drinks and dinner reception on Tuesday 10 October at 18:00  
at The Biltmore Mayfair**

09:00 **Registration and welcome coffee**

09:30 **Welcome by INREV**  
Constantin Sorlescu, Director of Professional Standards, INREV

09:35 **Moderator's welcome**  
John Ravoisin, Audit & Advisory Partner, Real Estate, PwC Luxembourg

09:45 **Rethinking real estate: navigating AI, remote Work, and the transformation of physical assets**  
Dror Poleg, Author and speaker focused on the future of work and cities

10:30 **Dynamic due diligence: managing the operational stage**  
Dirk Bootsma, Senior Director, PGGM Investments

11:00 **Coffee break**

11:45 **Factoring in green: how to integrate ESG into valuations**  
Martijn Onderstal, Head of Valuation, Savills Amsterdam



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12:15

### Valuing sustainability: understanding the impact of ESG

Panel discussion

- Andrea van Buren, Senior Portfolio Manager Real Estate, MN
- Jaap van der Bijl, CEO, Altera
- Martijn Onderstal, Head of Valuation, Savills Amsterdam
- Joseph Smith, Director - Real Estate Multi-Managers, UBS

13:00

### Lunch

14:15

### Measuring what matters: how ESG is reshaping reporting

Hugo Monster, Head Business Management Global Real Estate, Credit Suisse Asset Management

14:45

### The operational approach: unlocking returns across the sectors

Nicole Mitchell, Head of Real Estate Strategy and Policy, Macfarlanes

15:15

### Refinancing and restructuring: managing debt and building resilience

Christina Forrest, Head of EMEA Value-Add Funds, CBRE Investment Management

15:45

### Closing remarks

16:00

### End of seminar