



Effective due diligence course

03 June 2025, Frankfurt

●
JW Marriott Hotel
Thurn-und-Taxis-Platz 2
60313 Frankfurt am Main

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academy@inrev.org
+31 (0)20 235 86 02
www.inrev.org

08:30

Registration and welcome coffee

09:00

Course introduction

- Welcome and course objectives
- Programme
- Introduction course participants
- Introduction to case study

Alex Tilson, Managing Director – International Business Development, Praemia REIM (course leader)

09:30

The due diligence process from the investor's perspective

- How to organise an effective process
- Investment philosophy
- Selection criteria and alignment of interest
- Analysing track records
- Challenges and future trends

Speaker to be confirmed

10:30

Coffee break

11:00

The due diligence process from the manager's perspective

- Preparation for due diligence: examples of INREV DDQ's
- Managing and mapping the process
- Examples of challenges and transparency

Ilkka Tomperi, Partner and COO, CapMan



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11:45

How to incorporate environmental and social factors

- ESG due diligence: process
- Key factors to review: checklist
- Examples of current challenges and trends

Daniel Hess, Sustainability Specialist, UBS Asset Management

12:30

Lunch

13:45

The role of risk management and operational due diligence

- The role of risk management in the due diligence process
- Key risks and how to identify them
- How to assess a manager's capability to manage and mitigate risks
- How to organise an operational due diligence

Goffe Jensma, Principal, Investment Risk Management, Operational Due Diligence, PGGM

14:30

Legal due diligence

- Overview of the process, roles and responsibilities
- Key issues including distributions, governance and exits
- Latest developments and trends

Clare Baker, Partner, Linklaters

15:15

Coffee break



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- 15:30 **Case study discussion**
Alex Tilson
- 17:00 **Course wrap-up by course leader**
- 17:15 **End**