



INREV ASPIRE programme

27 May and 28 May 2026, London

PATRIZIA
24 Endell St
London WC2H 9HQ
UK

academy@inrev.org
+31 (0)20 235 86 02
www.inrev.org

Wednesday 27 May

12:00 **Registration and welcome lunch**
13:00 **Welcome and course introduction**
INREV and Sabina Reeves, Chief Economist and Head of Insights & Intelligence, CBRE Investment Management (course leader)

13:15 **Leading in a fast-changing industry**
• Market dynamics in non-listed real estate
• Trends: sectors, sustainability and digital transformation
• Interactive discussion: Which trends are reshaping your role?

Sabina Reeves

14:00 **The impact of data and technology on real estate**
• AI innovation and strategic implications
• Real examples: predictive analytics, lease optimisation, reporting
• Shifts in workforce skills

Dan Hughes, Director, Alpha Property and Marcelo Caijas, Head of Data Intelligence, PATRIZIA

15:30 **Coffee break**

16:00 **Speaking with impact; how to become an expert panel member**
Andrea Carpenter, Director, Diversity Talks Real Estate



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- 17:30 **From pitch to partnership in the real estate industry**
Nioki Doggett, Lead Client Director, M&G Real Estate
- 18:15 **Wrap-up day one by course moderator**
- 18:30 **Drinks**
- 19:30 **Group dinner**
- 22:00 **End day one**



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Thursday 28 May

08:30 **Welcome coffee**

09:00 **Introduction day two**
Sabina Reeves

09:15 **Fireside chat: leadership lessons**

Insights from senior executives on:

- Career progression and decision-making
- Navigating organisations and corporate cultures
- Influencing without authority
- Managing teams and stakeholders
- Open Q&A

Speakers to be confirmed

10:15 **Coffee break**

10:45 **Peer roundtables discussion: leadership challenges**
• Shared experiences in navigating mid-career transitions

Victoria Hill, Founder & Lead Coach, PROMIND Coaching



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- 11:45 **Leading through influence**
 - Moving from operational execution to strategic impact
 - Increasing professional visibility
 - Practical role-play exercises
- 13:00 **Lunch break**
- 14:15 **Personal leadership and career positioning**
 - Reflection
 - Personal leadership styles
 - Self-assessment and career goal setting
 - Peer feedback conversations
- 15:30 **Reflection and key takeaways**
 - Reflection moment
 - Integrating learnings
- 16:00 **Closing remarks**
- 16:15 **Drinks reception**
- 18:00 **End**