



INREV ASPIRE programme

27 May and 28 May 2026, London

●
Hyatt Regency
London Blackfriars
19 New Bridge St
London EC4V 6DB
UK

●
academy@inrev.org
+31 (0)20 235 86 02
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Wednesday 27 May

12:00 **Registration and welcome lunch**

13:00 **Welcome and course introduction**

INREV and Sabina Reeves, Chief Economist and Head of Insights & Intelligence, CBRE Investment Management (course leader)

13:15 **Leading in a fast-changing industry**

- Market dynamics in non-listed real estate
- Trends: sectors, sustainability and digital transformation
- Interactive discussion: Which trends are reshaping your role?

Sabina Reeves

14:00 **The impact of data and technology on real estate**

- AI innovation and strategic implications
- Real examples: predictive analytics, lease optimisation, reporting
- Shifts in workforce skills

Dan Hughes, Director, Alpha Property and Marcelo Caijas, Head of Data Intelligence, PATRIZIA

15:30 **Coffee break**

16:00 **Speaking with impact; how to become an expert panel member**

Andrea Carpenter, Director, Diversity Talks Real Estate



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- 17:00 **From pitch to partnership in the real estate industry**
Nioki Doggett, Lead Client Director, M&G Real Estate
- 18:00 **Wrap-up day one by course moderator**
- 18:15 **Drinks**
- 19:30 **Group dinner**
- 22:00 **End day one**



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Thursday 28 May

08:30 **Welcome coffee**

09:00 **Introduction day two**
Sabina Reeves

09:15 **Peer roundtables discussion: leadership challenges**
• Shared experiences in navigating mid-career transitions

Sabina Reeves and Victoria Hill, Founder & Lead Coach, PROMIND Coaching

10:15 **Coffee break**

10:45 **Fireside chat: leadership lessons**
• Career progression and development
• Navigating organisations and corporate cultures
• Influencing and managing teams and stakeholders
• Open Q&A

Anne Kavanagh, Independent Non-Executive Board Member, interviewed by Sabina Reeves

11:45 **Leading through influence**
• Moving from operational execution to strategic impact
• Increasing professional visibility
• Practical role-play exercises

Victoria Hill



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- 13:00 **Lunch break**
- 14:15 **Influencing and leading without formal authority**
- Influencing senior stakeholders and peers
 - Managing upwards and downwards effectively
 - Communicating with clarity and credibility
- Victoria Hill
- 15:30 **Reflection and key takeaways**
- Reflection moment
 - Integrating learnings
- Sabina Reeves
- 16:00 **Closing remarks**
- 16:15 **Drinks reception**
- 18:00 **End**