



# Operational real estate and platform investing course

19 March 2024, London

●  
**Hyatt Regency Blackfriars**  
19 New Bridge St  
EC4V 6DB  
London, UK

●  
training@inrev.org  
+31 (0)20 235 86 02  
www.inrev.org

08:30

## Registration and welcome coffee

09:00

## Course introduction

- Course programme and learning objectives
- Introduction course participants
- What is operational real estate?
- Benefits of investing in operational real estate vehicles
- Key players and sectors

Austin Mitchell, Head of Equity Capital Markets, Lendlease (course leader)

09:45

## Overview of the merits and characteristics of operational real estate investments

- Evaluating risk and return in operational sectors
- Accessing operational real estate through fund structures

Nicole Mitchell, Partner, Kirkland & Ellis

Mike Bessell, European Research Strategist, Invesco Real Estate

10:30

## Operational real estate platforms in practice I: student housing

- Drivers
- Platforms and players
- Investment characteristics
- Role of the operator
- Choice of platform model

Marc Sampietro, Living Operations Director for Spain and Italy, Hines



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11:00

## **Coffee break**

11:30

## **Operational real estate platforms in practice II: life science**

- Drivers
- Platforms and players
- Investment characteristics
- Role of the operator
- Choice of model

John O'Driscoll, Global Co-Head Real Estate, AXA IM Alts

12:00

## **Evolving governance and practices: how do managers need to adapt for operational real estate?**

- Vehicle governance and conflicts of interest
- Further considerations and pressure points
- Fee structures

Thomas Kallenbrunnen, Managing Director, GARBE Institutional Capital

13:00

## **Lunch**

14:00

## **The institutional investor's perspective on operational real estate and platform investing**

Panel discussion moderated by Austin Mitchell, Head of Equity Capital Markets, Lendlease

Susan Deng, Associate Portfolio Manager, Property, Aware Super  
Jasper Petit, Director European Investments, Bouwinvest Real Estate Investors



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**Coffee break**

15:00

**Case study**

Mike Bessell, European Research Strategist, Invesco Real Estate

17:00

**Course wrap-up**

Austin Mitchell, Head of Equity Capital Markets, Lendlease

17:15

**End**